

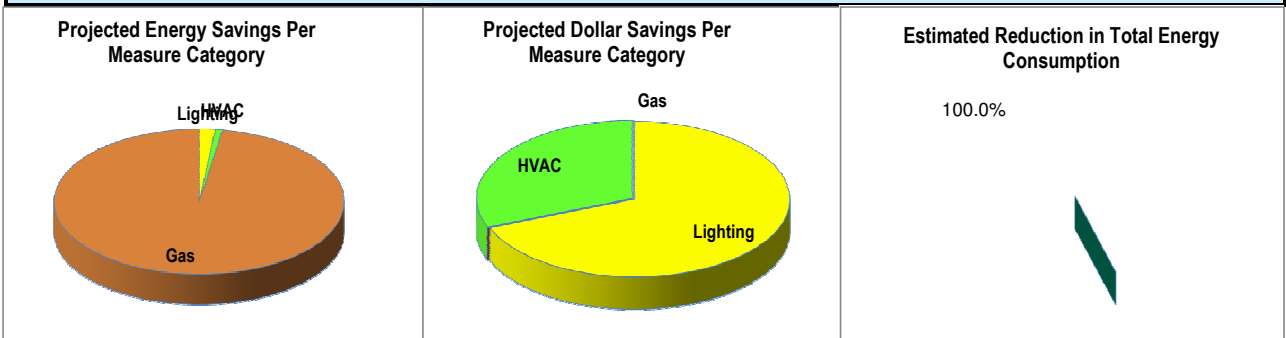


# New Jersey Office of Clean Energy Direct Install Program Energy Assessment Tool



General Project Information			
Participating Customer:	Gloucester Township	Facility Type:	Other
Contractor / Project #:	Hutchinson	Total Facility Square Footage:	
Facility Name:	Police Station	Avg Weekly Hrs of Operation:	
Street Address:	27 S. Blackhorse Pike	# of Full-Time Employees:	
City / Zip Code:	Turnersville 08012	Year Constructed:	
Will the project receive EECBG funding?:	Y	Tax Exempt?:	Y
ELECTRIC UTILITY INFORMATION		GAS UTILITY INFORMATION	
Electric Provider:	PSE&G	Gas Provider:	<Select Gas Provider>
Service Class:	GLV	Service Class:	Need Gas Bill
Account #:	65 041 660 05	Account #:	
Billing Period Start Date:	05/27/10	Billing Period Start Date:	
Billing Period End Date:	06/28/10	Billing Period End Date:	
Billing Period kWh Consumption:	6,756	Billing Period Therm Consumption:	
Billing Period Total Cost:	\$ 1,202.76	Billing Period Total Cost:	
Total Taxes + Fees on Bill:	\$ 54.91	Total Taxes + Fees on Bill:	

Project Summary						
Electric - Average Cost (\$/kWh):	\$0.170	Gas - Average Cost (\$/Therm):	\$0.00			
	kWh Saved per Year	Annual Savings	Total Measure Cost	Estimated Incentive Amount	Total Cost to Customer	Simple Payback (Yrs)
Lighting Measures Total:	5,397	\$ 917.03	\$ 24,573.00	\$ 14,743.80	\$ 9,829.20	10.72
Motors & VFD Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
HVAC Electric Measures Total:	2,430	\$ 412.86	\$ 12,626.79	\$ 7,576.08	\$ 5,050.72	12.23
Refrigeration Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
<b>TOTAL ELECTRIC MEASURES:</b>	<b>7,827</b>	<b>\$ 1,329.89</b>	<b>\$ 37,199.79</b>	<b>\$ 22,319.88</b>	<b>\$ 14,879.92</b>	<b>11.19</b>
<b>Therms /yr.</b>						
<b>TOTAL GAS MEASURES:</b>	<b>10,231</b>	<b>\$ -</b>	<b>\$ 47,168.57</b>	<b>\$ 28,301.14</b>	<b>\$ 18,867.43</b>	<b>-</b>
<b>Gallons/yr.</b>						
<b>TOTAL OIL MEASURES:</b>	<b>-</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>
<b>Oil Gallons/yr. Gas Therms/yr.</b>						
<b>CONVERSION MEASURES:</b>	<b>-</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>
<b>Gallons/yr.</b>						
<b>TOTAL PROPANE MEASURES:</b>	<b>-</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>
<b>COMBINED PROJECT TOTALS:</b>						
	<b>\$ 1,329.89</b>	<b>\$ 84,368.36</b>	<b>\$ 50,000.00</b>	<b>\$ 34,368.36</b>	<b>\$ -</b>	<b>25.84</b>
<b>PROJECT TRC TEST:</b>						<b>3.40</b>





DIRECT INSTALL PROGRAM
PARTICIPATION AGREEMENT
SCOPE OF WORK ATTACHMENT

'Parties':
Participating Customer\*: Gloucester Township
Participating Contractor\*: Hutchinson
Facility Name\*: Police Station
Facility Address: 27 S. Blackhorse Pike Turnersville, NJ 08012
Street City Zip
\*as listed on Application

When fully signed and upon receipt of the project funding approval letter, this Scope of Work Attachment ("Attachment") shall become part of the Direct Install Program Participation Agreement ("Participation Agreement") previously executed by the Parties in connection with the installation of energy efficiency retrofit Measures to be performed by the Participating Contractor (or "Contractor") at the above listed Facility. This Attachment, together with the Participation Agreement and funding letter, shall constitute the full Agreement between the Parties. Terms capitalized herein are defined in the Participation Agreement.

The Participating Customer (or "Customer") agrees to have Contractor perform retrofit work in connection with the Measures listed on page 2 of this form (attached) once this agreement is reviewed and approved for funding by the Market Manager (TRC). Until that time, it is simply a description of the recommended measures for the defined project. Once official approval for funding is received in writing from TRC, this defined project can move ahead. At that time, in consideration of the Contractor's performance of such work, Customer agrees to pay Contractor based on the measure costs listed below under Customer Unit Cost for the number of completed units for each Measure upon receipt of invoice; provided the Contractor may collect a deposit from Customer prior to performing such work, in which case the final invoice shall be net of such deposit. Customer and Contractor understand that conditions discovered during installation may require that some measures identified in the energy assessment cannot be installed, or some areas may require additional measures/quantities to be installed. Should conditions in the field dictate that the Estimated Program Total Cost shown on page 2 increase by more than 10%, Contractor must obtain both Market Manager and Customer written approval in the form of an amended Scope of Work Attachment before proceeding with such additional work.

By signing below, the Parties agree the above listed Measures shall be installed by the Contractor. The Customer shall pay the Contractor as described herein following Completion and Acceptance of Measures. Customer certifies that he/she has the authority to contract for retrofit work in the Facility in connection with the Measures listed and, if the Customer does not own the Facility, the Owner has granted permission to Customer for performance of such work.

Participating Customer Date

Participating Contractor Date

Savings values are estimates. Actual savings will vary.  
 Incentives and participation subject to program rules and Participation Agreement.

**Page 2**

**Scope of Work**

The work to be performed by the Participating Contractor in connection with the Project shall be comprised of the below listed Measures in the estimated quantities listed:

<u>Measure Description / Location</u>	<u>Quantity</u>	<u>Total</u>	<u>Estimated</u>	<u>Estimated</u>
	<u>To Be</u>	<u>Measure</u>	<u>Customer</u>	<u>Incentive</u>
	<u>Installed</u>	<u>Cost</u>	<u>Total Cost</u>	<u>Amount</u>
T8 3-lamp fixture with EB & reflector / MAIN OFFICE AREA	14	\$ 3,883.88	\$ 1,553.55	\$ 2,330.33
CF 13-1L SCREW IN CFL / BATHROOM	2	\$ 64.85	\$ 25.94	\$ 38.91
T8 3-lamp fixture with EB & reflector / LOBBY TO STAIRS	2	\$ 554.84	\$ 221.94	\$ 332.90
T8 3-lamp fixture with EB & reflector / ENTIRE 1ST FLOOR OFFICE AREA	31	\$ 8,600.03	\$ 3,440.01	\$ 5,160.02
CF 13-1L SCREW IN CFL / BATHROOMS	2	\$ 64.85	\$ 25.94	\$ 38.91
T8 3-lamp fixture with EB & reflector / STAIRWELL	1	\$ 277.42	\$ 110.97	\$ 166.45
T8 3-lamp fixture with EB & reflector / ENTIRE 2ND FLOOR OFFICE AREA	32	\$ 8,877.45	\$ 3,550.98	\$ 5,326.47
CF 13-1L SCREW IN CFL / BATHROOM	1	\$ 32.43	\$ 12.97	\$ 19.46
CF 13-1L SCREW IN CFL / CLOSET	1	\$ 32.43	\$ 12.97	\$ 19.46
CF 13-1L SCREW IN CFL / STAIRWELL DOWN	5	\$ 162.13	\$ 64.85	\$ 97.28
CF 13-1L SCREW IN CFL / STAIRWELL UP	1	\$ 32.43	\$ 12.97	\$ 19.46
LED EXIT Sign w/ Batt. Backup / EXIT SIGNS OVERALL	7	\$ 927.22	\$ 370.89	\$ 556.33
4' T8 2-lamp with EB / 3RD FLOOR OVERALL AREA	15	\$ 1,030.63	\$ 412.25	\$ 618.38
CF 13-1L SCREW IN CFL / MECHANICAL ROOM	1	\$ 32.43	\$ 12.97	\$ 19.46
3-Ton Electric Split System A/C / Rear Building	1	\$ 6,916.69	\$ 2,766.68	\$ 4,150.02
2-Ton Electric Split System A/C / Rear Building	1	\$ 5,710.10	\$ 2,284.04	\$ 3,426.06
Gas-Fired Boiler / Boiler Room	1	\$ 24,399.40	\$ 9,759.76	\$ 14,639.64
Gas-Fired Boiler / Boiler Room	1	\$ 20,482.74	\$ 8,193.10	\$ 12,289.64
Electronic Fuel-Use Economizers (for Hot Water Heat) / Boiler Room	1	\$ 1,860.95	\$ 744.38	\$ 1,116.57
Electronic Fuel-Use Economizers (for Hot Water Heat) / Boiler Room	1	\$ 425.48	\$ 170.19	\$ 255.29
<b>TOTALS**</b>		<b>\$ 84,368.36</b>	<b>\$ 34,368.36</b>	<b>\$ 50,000.00</b>

\*\*Maximum incentive amount per project is \$50,000. Measures that would qualify the project for funding through the American Recovery and Reinvestment Act (ARRA), are highlighted above with an 'A'. If any "ARRA measures" are included then the total incentive amount for all measures will be paid with ARRA funds, otherwise the total incentive amount will come from NJ Clean Energy funds.

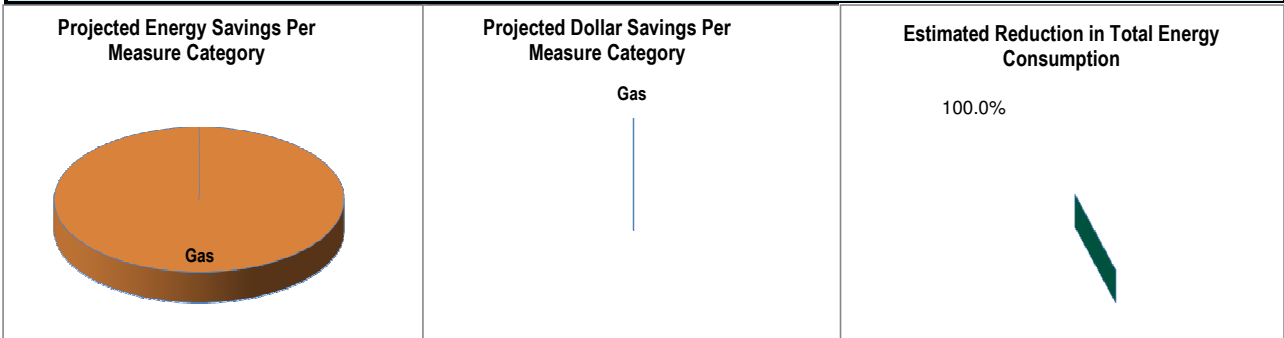


## New Jersey Office of Clean Energy Direct Install Program Energy Assessment Tool



General Project Information				
Participating Customer:	Gloucester Twp		Facility Type:	Other
Contractor / Project #:	Hutchinson		Total Facility Square Footage:	
Facility Name:	Library		Avg Weekly Hrs of Operation:	
Street Address:	15 South Blackhorse Pike		# of Full-Time Employees:	
City / Zip Code:	Turnersville	08012	Year Constructed:	
Will the project receive EECBG funding?:	Y		Tax Exempt?:	Y
ELECTRIC UTILITY INFORMATION		GAS UTILITY INFORMATION		
Electric Provider:	<Select Electric Provider>		Gas Provider:	<Select Gas Provider>
Service Class:	GLP		Service Class:	Need Gas Bill
Account #:	66 134 995 01		Account #:	
Billing Period Start Date:	05/27/10		Billing Period Start Date:	
Billing Period End Date:	06/28/10		Billing Period End Date:	
Billing Period kWh Consumption:	14,730		Billing Period Therm Consumption:	
Billing Period Total Cost:	\$ 2,767.62		Billing Period Total Cost:	
Total Taxes + Fees on Bill:	\$ 114.61		Total Taxes + Fees on Bill:	

Project Summary							
Electric - Average Cost (\$/kWh):	\$0.180			Gas - Average Cost (\$/Therm):	\$0.00		
	<u>kWh Saved per</u> Year	<u>Annual</u> Savings	<u>Total Measure</u> Cost	<u>Estimated</u> Incentive Amount	<u>Total Cost to</u> Customer	<u>Simple</u> Payback (Yrs)	
Lighting Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-	
Motors & VFD Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-	
HVAC Electric Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-	
Refrigeration Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-	
<b>TOTAL ELECTRIC MEASURES:</b>	<b>-</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>	
	<u>Therms /yr.</u>						
<b>TOTAL GAS MEASURES:</b>	4,374	\$ -	\$ 20,908.21	\$ 12,544.93	\$ 8,363.29	-	
	<u>Gallons/yr.</u>						
<b>TOTAL OIL MEASURES:</b>	-	\$ -	\$ -	\$ -	\$ -	-	
	<u>Oil Gallons/yr.</u>	<u>Gas Therms/yr.</u>					
<b>CONVERSION MEASURES:</b>	-	-	\$ -	\$ -	\$ -	-	
(OIL TO GAS)	<u>Gallons/yr.</u>						
<b>TOTAL PROPANE MEASURES:</b>	-	\$ -	\$ -	\$ -	\$ -	-	
<b>COMBINED PROJECT TOTALS:</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 20,908.21</b>	<b>\$ 12,544.93</b>	<b>\$ 8,363.29</b>	<b>-</b>	
<b>PROJECT TRC TEST:</b>						<b>12.30</b>	





DIRECT INSTALL PROGRAM
PARTICIPATION AGREEMENT
SCOPE OF WORK ATTACHMENT

'Parties':
Participating Customer\*: Gloucester Twp
Participating Contractor\*: Hutchinson
Facility Name\*: Library
Facility Address: 15 South Blackhorse Pike Turnersville, NJ 08012
Street City Zip
\*as listed on Application

When fully signed and upon receipt of the project funding approval letter, this Scope of Work Attachment ('Attachment') shall become part of the Direct Install Program Participation Agreement ('Participation Agreement') previously executed by the Parties in connection with the installation of energy efficiency retrofit Measures to be performed by the Participating Contractor (or 'Contractor') at the above listed Facility. This Attachment, together with the Participation Agreement and funding letter, shall constitute the full Agreement between the Parties. Terms capitalized herein are defined in the Participation Agreement.

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Participating Customer Date

Participating Contractor Date

Savings values are estimates. Actual savings will vary.  
 Incentives and participation subject to program rules and Participation Agreement.

**Page 2**

**Scope of Work**

The work to be performed by the Participating Contractor in connection with the Project shall be comprised of the below listed Measures in the estimated quantities listed:

<u>Measure Description / Location</u>	<u>Quantity</u>	<u>Total</u>	<u>Estimated</u>	<u>Estimated</u>
	<u>To Be</u>	<u>Measure</u>	<u>Customer</u>	<u>Incentive</u>
	<u>Installed</u>	<u>Cost</u>	<u>Total Cost</u>	<u>Amount</u>
Gas-Fired Boiler / Boiler Room	1	\$ 20,482.74	\$ 8,193.10	\$ 12,289.64
Electronic Fuel-Use Economizers (for Hot Water Heat) / Boiler Room	1	\$ 425.48	\$ 170.19	\$ 255.29
<b>TOTALS**</b>		\$ 20,908.21	\$ 8,363.29	\$ 12,544.93

\*\* Maximum incentive amount per project is **\$50,000**. Measures that would qualify the project for funding through the American Recovery and Reinvestment Act (ARRA), are highlighted above with an 'A'. If any "ARRA measures" are included then the total incentive amount for all measures will be paid with ARRA funds, otherwise the total incentive amount will come from NJ Clean Energy funds.

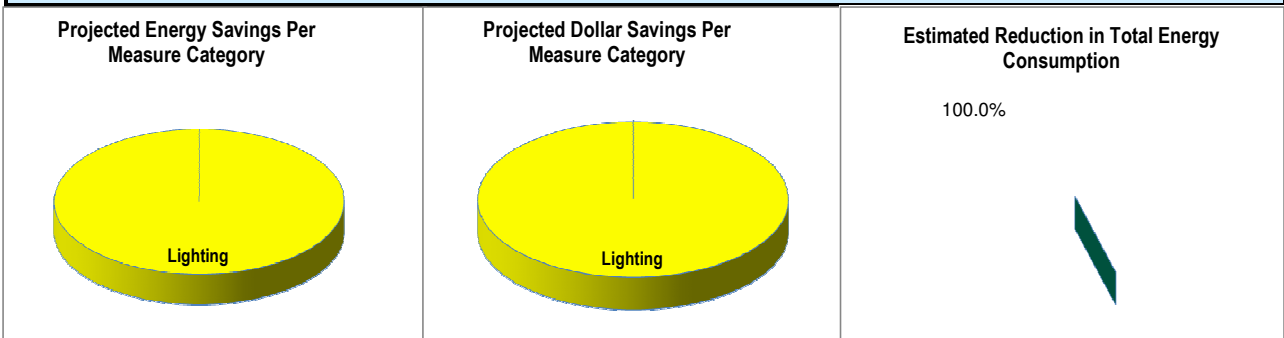


## New Jersey Office of Clean Energy Direct Install Program Energy Assessment Tool



<b>General Project Information</b>			
Participating Customer:	Gloucester Township	Facility Type:	Other
Contractor / Project #:	Hutchinson	Total Facility Square Footage:	
Facility Name:	DWP Old/Office	Avg Weekly Hrs of Operation:	
Street Address:	1729 Erial Rd	# of Full-Time Employees:	
City / Zip Code:	Blackwood 08012	Year Constructed:	
Will the project receive EECBG funding?:	Y	Tax Exempt?:	Y
<b>ELECTRIC UTILITY INFORMATION</b>		<b>GAS UTILITY INFORMATION</b>	
Electric Provider:	Atlantic City Electric	Gas Provider:	<Select Gas Provider>
Service Class:	Monthly General Service	Service Class:	
Account #:	0388 9889 9976	Account #:	
Billing Period Start Date:	05/26/10	Billing Period Start Date:	
Billing Period End Date:	06/25/10	Billing Period End Date:	
Billing Period kWh Consumption:	15,920	Billing Period Therm Consumption:	
Billing Period Total Cost:	\$ 3,145.03	Billing Period Total Cost:	
Total Taxes + Fees on Bill:	\$ 136.24	Total Taxes + Fees on Bill:	

<b>Project Summary</b>						
Electric - Average Cost (\$/kWh):	<b>\$0.189</b>	Gas - Average Cost (\$/Therm):	<b>\$0.00</b>			
	<u>kWh Saved per Year</u>	<u>Annual Savings</u>	<u>Total Measure Cost</u>	<u>Estimated Incentive Amount</u>	<u>Total Cost to Customer</u>	<u>Simple Payback (Yrs)</u>
Lighting Measures Total:	12,736	\$ 2,407.07	\$ 10,375.57	\$ 6,225.34	\$ 4,150.23	1.72
Motors & VFD Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
HVAC Electric Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
Refrigeration Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
<b>TOTAL ELECTRIC MEASURES:</b>	<b>12,736</b>	<b>\$ 2,407.07</b>	<b>\$ 10,375.57</b>	<b>\$ 6,225.34</b>	<b>\$ 4,150.23</b>	<b>1.72</b>
<b>TOTAL GAS MEASURES:</b>	-	\$ -	\$ -	\$ -	\$ -	-
<b>TOTAL OIL MEASURES:</b>	-	\$ -	\$ -	\$ -	\$ -	-
<b>CONVERSION MEASURES:</b>	-	\$ -	\$ -	\$ -	\$ -	-
(OIL TO GAS)						
<b>TOTAL PROPANE MEASURES:</b>	-	\$ -	\$ -	\$ -	\$ -	-
<b>COMBINED PROJECT TOTALS:</b>		<b>\$ 2,407.07</b>	<b>\$ 10,375.57</b>	<b>\$ 6,225.34</b>	<b>\$ 4,150.23</b>	<b>1.72</b>
<b>PROJECT TRC TEST:</b>						<b>1.69</b>





**DIRECT INSTALL PROGRAM  
PARTICIPATION AGREEMENT  
SCOPE OF WORK ATTACHMENT**

<b>“Parties”:</b>				
Participating Customer*:	<u>Gloucester Township</u>			
Participating Contractor*:	<u>Hutchinson</u>			
Facility Name*:	<u>DWP Old/Office</u>			
Facility Address:	<u>1729 Erial Rd</u>	<u>Blackwood,</u>	<u>NJ</u>	<u>08012</u>
	Street	City		Zip
*as listed on Application				

When fully signed and upon receipt of the project funding approval letter, this Scope of Work Attachment (“Attachment”) shall become part of the Direct Install Program Participation Agreement (“Participation Agreement”) previously executed by the Parties in connection with the installation of energy efficiency retrofit Measures to be performed by the Participating Contractor (or “Contractor”) at the above listed Facility. This Attachment, together with the Participation Agreement and funding letter, shall constitute the full Agreement between the Parties. Terms capitalized herein are defined in the Participation Agreement.

The Participating Customer (or “Customer”) agrees to have Contractor perform retrofit work in connection with the Measures listed on page 2 of this form (attached) once this agreement is reviewed and approved for funding by the Market Manager (TRC). Until that time, it is simply a description of the recommended measures for the defined project. Once official approval for funding is received in writing from TRC, this defined project can move ahead. At that time, in consideration of the Contractor’s performance of such work, Customer agrees to pay Contractor based on the measure costs listed below under Customer Unit Cost for the number of completed units for each Measure upon receipt of invoice; provided the Contractor may collect a deposit from Customer prior to performing such work, in which case the final invoice shall be net of such deposit. Customer and Contractor understand that conditions discovered during installation may require that some measures identified in the energy assessment cannot be installed, or some areas may require additional measures/quantities to be installed. Should conditions in the field dictate that the Estimated Program Total Cost shown on page 2 increase by more than 10%, Contractor must obtain both Market Manager and Customer written approval in the form of an amended Scope of Work Attachment before proceeding with such additional work.

By signing below, the Parties agree the above listed Measures shall be installed by the Contractor. The Customer shall pay the Contractor as described herein following Completion and Acceptance of Measures. Customer certifies that he/she has the authority to contract for retrofit work in the Facility in connection with the Measures listed and, if the Customer does not own the Facility, the Owner has granted permission to Customer for performance of such work.

Participating Customer	Date	Participating Contractor	Date
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Savings values are estimates. Actual savings will vary.  
 Incentives and participation subject to program rules and Participation Agreement.

**Page 2**  
**Scope of Work**

The work to be performed by the Participating Contractor in connection with the Project shall be comprised of the below listed Measures in the estimated quantities listed:

<u>Measure Description / Location</u>	<u>Quantity To Be Installed</u>	<u>Total Measure Cost</u>	<u>Estimated Customer Total Cost</u>	<u>Estimated Incentive Amount</u>
4 LAMP T5 HIGH BAY HO FIXTURE / BAY AREA	18	\$ 6,659.92	\$ 2,663.97	\$ 3,995.95
4' T8 4-lamp with EB / BAY AREA	1	\$ 85.67	\$ 34.27	\$ 51.40
4' T8 2-lamp with EB / BAY AREA	1	\$ 68.71	\$ 27.48	\$ 41.23
CF 13-1L SCREW IN CFL / BATHROOM	2	\$ 64.85	\$ 25.94	\$ 38.91
4' T8 4-lamp with EB / FILE ROOM	8	\$ 685.35	\$ 274.14	\$ 411.21
CF 13-1L SCREW IN CFL / BATHROOM	3	\$ 97.28	\$ 38.91	\$ 58.37
4' T8 2-lamp with EB / KITCHEN	1	\$ 68.71	\$ 27.48	\$ 41.23
4' T8 4-lamp with EB / HALLWAY	6	\$ 514.01	\$ 205.60	\$ 308.41
CF 13-1L SCREW IN CFL / SIDE FILE AREA	2	\$ 64.85	\$ 25.94	\$ 38.91
CF 13-1L SCREW IN CFL / BATHROOM / MENS	2	\$ 64.85	\$ 25.94	\$ 38.91
CF 13-1L SCREW IN CFL / BATHROOM / WOMENS	2	\$ 64.85	\$ 25.94	\$ 38.91
4' T8 4-lamp with EB / OFFICE 1	2	\$ 171.34	\$ 68.53	\$ 102.80
4' T8 4-lamp with EB / OFFICE 2	2	\$ 171.34	\$ 68.53	\$ 102.80
4' T8 2-lamp with EB / HALL CAFETERIA	11	\$ 755.80	\$ 302.32	\$ 453.48
CF 13-1L SCREW IN CFL / BATHROOM	1	\$ 32.43	\$ 12.97	\$ 19.46
4' T8 4-lamp with EB / OLD MAINTENANCE GARAGE	6	\$ 634.30	\$ 253.72	\$ 380.58
4' T8 4-lamp with EB / BACK STORAGE AREA	2	\$ 171.34	\$ 68.53	\$ 102.80
<b>TOTALS**</b>		\$ 10,375.57	\$ 4,150.23	\$ 6,225.34

\*\* Maximum incentive amount per project is **\$50,000**. Measures that would qualify the project for funding through the American Recovery and Reinvestment Act (ARRA), are highlighted above with an 'A'. If any "ARRA measures" are included then the total incentive amount for all measures will be paid with ARRA funds, otherwise the total incentive amount will come from NJ Clean Energy funds.

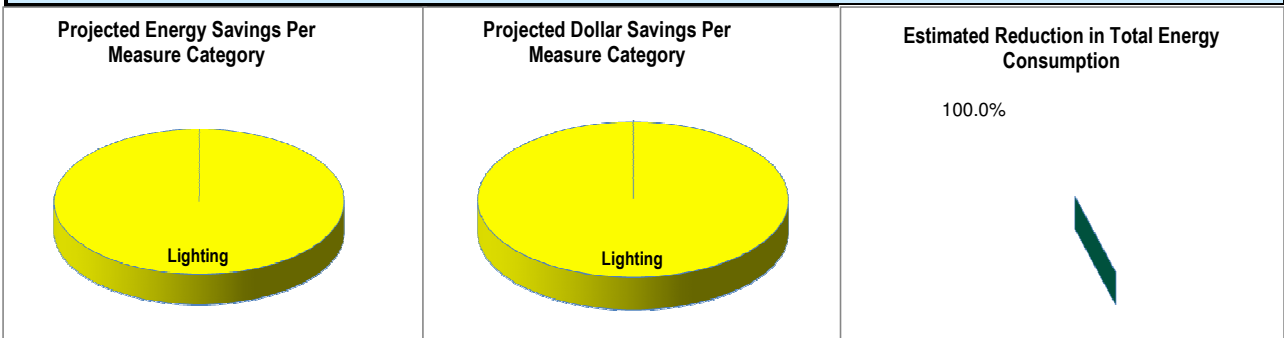


## New Jersey Office of Clean Energy Direct Install Program Energy Assessment Tool



General Project Information			
Participating Customer:	Gloucester Township	Facility Type:	Other
Contractor / Project #:	Hutchinson	Total Facility Square Footage:	
Facility Name:	Recreation Center	Avg Weekly Hrs of Operation:	
Street Address:	80 Broad Acres	# of Full-Time Employees:	
City / Zip Code:	Blackwood 08012	Year Constructed:	
Will the project receive EECBG funding?:	Y	Tax Exempt?:	Y
ELECTRIC UTILITY INFORMATION		GAS UTILITY INFORMATION	
Electric Provider:	Atlantic City Electric	Gas Provider:	<Select Gas Provider>
Service Class:	Annual General Service	Service Class:	
Account #:	1143 3009 9994	Account #:	
Billing Period Start Date:	06/07/10	Billing Period Start Date:	
Billing Period End Date:	07/07/10	Billing Period End Date:	
Billing Period kWh Consumption:	35,860	Billing Period Therm Consumption:	
Billing Period Total Cost:	\$ 6,492.56	Billing Period Total Cost:	
Total Taxes + Fees on Bill:	\$ 393.75	Total Taxes + Fees on Bill:	

Project Summary						
Electric - Average Cost (\$/kWh):	\$0.170	Gas - Average Cost (\$/Therm):	\$0.00			
	<u>kWh Saved per Year</u>	<u>Annual Savings</u>	<u>Total Measure Cost</u>	<u>Estimated Incentive Amount</u>	<u>Total Cost to Customer</u>	<u>Simple Payback (Yrs)</u>
Lighting Measures Total:	184,553	\$ 31,387.44	\$ 11,431.04	\$ 6,858.62	\$ 4,572.42	0.15
Motors & VFD Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
HVAC Electric Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
Refrigeration Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
<b>TOTAL ELECTRIC MEASURES:</b>	<b>184,553</b>	<b>\$ 31,387.44</b>	<b>\$ 11,431.04</b>	<b>\$ 6,858.62</b>	<b>\$ 4,572.42</b>	<b>0.15</b>
<b>TOTAL GAS MEASURES:</b>	<b>Therms/yr.</b>	-	\$ -	\$ -	\$ -	-
<b>TOTAL OIL MEASURES:</b>	<b>Gallons/yr.</b>	-	\$ -	\$ -	\$ -	-
<b>CONVERSION MEASURES:</b>	<b>Oil Gallons/yr.</b>	-	\$ -	\$ -	\$ -	-
(OIL TO GAS)	<b>Gas Therms/yr.</b>	-	\$ -	\$ -	\$ -	-
<b>TOTAL PROPANE MEASURES:</b>	<b>Gallons/yr.</b>	-	\$ -	\$ -	\$ -	-
<b>COMBINED PROJECT TOTALS:</b>	<b>\$ 31,387.44</b>	<b>\$ 11,431.04</b>	<b>\$ 6,858.62</b>	<b>\$ 4,572.42</b>	<b>0.15</b>	
<b>PROJECT TRC TEST:</b>						<b>22.29</b>





DIRECT INSTALL PROGRAM
PARTICIPATION AGREEMENT
SCOPE OF WORK ATTACHMENT

'Parties':
Participating Customer\*: Gloucester Township
Participating Contractor\*: Hutchinson
Facility Name\*: Recreation Center
Facility Address: 80 Broad Acres, Blackwood, NJ 08012
Street City Zip
\*as listed on Application

When fully signed and upon receipt of the project funding approval letter, this Scope of Work Attachment ("Attachment") shall become part of the Direct Install Program Participation Agreement ("Participation Agreement") previously executed by the Parties in connection with the installation of energy efficiency retrofit Measures to be performed by the Participating Contractor (or "Contractor") at the above listed Facility. This Attachment, together with the Participation Agreement and funding letter, shall constitute the full Agreement between the Parties. Terms capitalized herein are defined in the Participation Agreement.

The Participating Customer (or "Customer") agrees to have Contractor perform retrofit work in connection with the Measures listed on page 2 of this form (attached) once this agreement is reviewed and approved for funding by the Market Manager (TRC). Until that time, it is simply a description of the recommended measures for the defined project. Once official approval for funding is received in writing from TRC, this defined project can move ahead. At that time, in consideration of the Contractor's performance of such work, Customer agrees to pay Contractor based on the measure costs listed below under Customer Unit Cost for the number of completed units for each Measure upon receipt of invoice; provided the Contractor may collect a deposit from Customer prior to performing such work, in which case the final invoice shall be net of such deposit. Customer and Contractor understand that conditions discovered during installation may require that some measures identified in the energy assessment cannot be installed, or some areas may require additional measures/quantities to be installed. Should conditions in the field dictate that the Estimated Program Total Cost shown on page 2 increase by more than 10%, Contractor must obtain both Market Manager and Customer written approval in the form of an amended Scope of Work Attachment before proceeding with such additional work.

By signing below, the Parties agree the above listed Measures shall be installed by the Contractor. The Customer shall pay the Contractor as described herein following Completion and Acceptance of Measures. Customer certifies that he/she has the authority to contract for retrofit work in the Facility in connection with the Measures listed and, if the Customer does not own the Facility, the Owner has granted permission to Customer for performance of such work.

Participating Customer Date

Participating Contractor Date

Savings values are estimates. Actual savings will vary.  
 Incentives and participation subject to program rules and Participation Agreement.

**Page 2**

**Scope of Work**

The work to be performed by the Participating Contractor in connection with the Project shall be comprised of the below listed Measures in the estimated quantities listed:

<u>Measure Description / Location</u>	<u>Quantity</u>	<u>Total</u>	<u>Estimated</u>	<u>Estimated</u>
	<u>To Be</u>	<u>Measure</u>	<u>Customer</u>	<u>Incentive</u>
	<u>Installed</u>	<u>Cost</u>	<u>Total Cost</u>	<u>Amount</u>
T8 3-lamp fixture with EB & reflector / LOBBY	2	\$ 554.84	\$ 221.94	\$ 332.90
T8 3-lamp fixture with EB & reflector / 2ND LOBBY	6	\$ 1,664.52	\$ 665.81	\$ 998.71
T8 3-lamp fixture with EB & reflector / MENS ROOM	3	\$ 832.26	\$ 332.90	\$ 499.36
4' T8 2-lamp with EB / MENS ROOM	6	\$ 412.25	\$ 164.90	\$ 247.35
T8 3-lamp fixture with EB & reflector / WOMENS ROOM	3	\$ 832.26	\$ 332.90	\$ 499.36
4' T8 2-lamp with EB / WOMENS ROOM	6	\$ 412.25	\$ 164.90	\$ 247.35
4' T8 2-lamp with EB / JANITORIAL CLOSET	1	\$ 68.71	\$ 27.48	\$ 41.23
T8 3-lamp fixture with EB & reflector / OFFICE WITH SODA MACHINE	1	\$ 277.42	\$ 110.97	\$ 166.45
T8 3-lamp fixture with EB & reflector / ALL OFFICES	10	\$ 2,774.20	\$ 1,109.68	\$ 1,664.52
4' T8 2-lamp with EB / ELECTRICAL ROOM	9	\$ 618.38	\$ 247.35	\$ 371.03
T8 3-lamp fixture with EB & reflector / GYM ENTRANCE AREA	4	\$ 1,109.68	\$ 443.87	\$ 665.81
4' T8 2-lamp with EB / STORAGE AREA	8	\$ 549.67	\$ 219.87	\$ 329.80
LED EXIT Sign w/ Batt. Backup / EXIT SIGNS	10	\$ 1,324.59	\$ 529.84	\$ 794.76
<b>TOTALS**</b>		\$ 11,431.04	\$ 4,572.42	\$ 6,858.62

\*\*Maximum incentive amount per project is \$50,000. Measures that would qualify the project for funding through the American Recovery and Reinvestment Act (ARRA), are highlighted above with an 'A'. If any "ARRA measures" are included then the total incentive amount for all measures will be paid with ARRA funds, otherwise the total incentive amount will come from NJ Clean Energy funds.

Savings values are estimates. Actual savings will vary.  
 Incentives and participation subject to program rules and Participation Agreement.

**Page 2**

**Scope of Work**

The work to be performed by the Participating Contractor in connection with the Project shall be comprised of the below listed Measures in the estimated quantities listed:

<u>Measure Description / Location</u>	<u>Quantity</u>	<u>Total</u>	<u>Estimated</u>	<u>Estimated</u>
	<u>To Be</u>	<u>Measure</u>	<u>Customer</u>	<u>Incentive</u>
	<u>Installed</u>	<u>Cost</u>	<u>Total Cost</u>	<u>Amount</u>
Gas-Fired Boiler / Boiler Room	1	\$ 20,482.74	\$ 8,193.10	\$ 12,289.64
Electronic Fuel-Use Economizers (for Hot Water Heat) / Boiler Room	1	\$ 425.48	\$ 170.19	\$ 255.29
<b>TOTALS**</b>		\$ 20,908.21	\$ 8,363.29	\$ 12,544.93

\*\* Maximum incentive amount per project is **\$50,000**. Measures that would qualify the project for funding through the American Recovery and Reinvestment Act (ARRA), are highlighted above with an 'A'. If any "ARRA measures" are included then the total incentive amount for all measures will be paid with ARRA funds, otherwise the total incentive amount will come from NJ Clean Energy funds.



## New Jersey Office of Clean Energy Direct Install Program Energy Assessment Tool

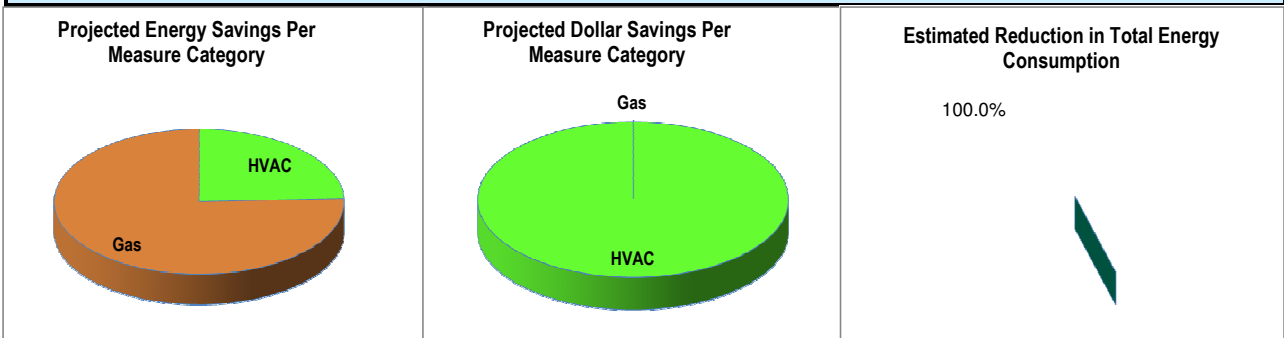


General Project Information			
Participating Customer:	Gloucester Township	Facility Type:	Other
Contractor / Project #:	Hutchinson	Total Facility Square Footage:	
Facility Name:	Senior Center	Avg Weekly Hrs of Operation:	
Street Address:	1261 Chews landing Road	# of Full-Time Employees:	
City / Zip Code:	Turnersville 08012	Year Constructed:	
Will the project receive EECBG funding?:	Y	Tax Exempt?:	Y

ELECTRIC UTILITY INFORMATION	GAS UTILITY INFORMATION
Electric Provider: PSE&G	Gas Provider: <Select Gas Provider>
Service Class: LPLS	Service Class: Need Gas Bill
Account #: 66 637 421 08	Account #:
Billing Period Start Date: 05/26/10	Billing Period Start Date:
Billing Period End Date: 06/24/10	Billing Period End Date:
Billing Period kWh Consumption: 58,600	Billing Period Therm Consumption:
Billing Period Total Cost: \$ 10,707.88	Billing Period Total Cost:
Total Taxes + Fees on Bill: \$ 822.31	Total Taxes + Fees on Bill:

Project Summary						
Electric - Average Cost (\$/kWh):	\$0.169	Gas - Average Cost (\$/Therm):	\$0.00			
	kWh Saved per Year	Annual Savings	Total Measure Cost	Estimated Incentive Amount	Total Cost to Customer	Simple Payback (Yrs)
Lighting Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
Motors & VFD Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
HVAC Electric Measures Total:	11,601	\$ 1,957.09	\$ 24,610.70	\$ 14,766.42	\$ 9,844.28	5.03
Refrigeration Measures Total:	-	\$ -	\$ -	\$ -	\$ -	-
<b>TOTAL ELECTRIC MEASURES:</b>	<b>11,601</b>	<b>\$ 1,957.09</b>	<b>\$ 24,610.70</b>	<b>\$ 14,766.42</b>	<b>\$ 9,844.28</b>	<b>5.03</b>
<u>Therms /yr.</u>						
<b>TOTAL GAS MEASURES:</b>	<b>1,224</b>	<b>\$ -</b>	<b>\$ 13,060.01</b>	<b>\$ 7,836.00</b>	<b>\$ 5,224.00</b>	<b>-</b>
<u>Gallons/yr.</u>						
<b>TOTAL OIL MEASURES:</b>	<b>-</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>
<u>Oil Gallons/yr. Gas Therms/yr.</u>						
<b>CONVERSION MEASURES:</b> (OIL TO GAS)	<b>-</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>
<u>Gallons/yr.</u>						
<b>TOTAL PROPANE MEASURES:</b>	<b>-</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>
<b>COMBINED PROJECT TOTALS:</b>		<b>\$ 1,957.09</b>	<b>\$ 37,670.71</b>	<b>\$ 22,602.42</b>	<b>\$ 15,068.28</b>	<b>7.70</b>
<b>PROJECT TRC TEST:</b>						<b>2.59</b>





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**Page 2**

**Scope of Work**

The work to be performed by the Participating Contractor in connection with the Project shall be comprised of the below listed Measures in the estimated quantities listed:

<u>Measure Description / Location</u>	<u>Quantity</u>	<u>Total</u>	<u>Estimated</u>	<u>Estimated</u>
	<u>To Be</u>	<u>Measure</u>	<u>Customer</u>	<u>Incentive</u>
	<u>Installed</u>	<u>Cost</u>	<u>Total Cost</u>	<u>Amount</u>
5-Ton Electric Split System A/C /	1	\$ 8,137.92	\$ 3,255.17	\$ 4,882.75
5-Ton Electric Split System A/C /	1	\$ 8,137.92	\$ 3,255.17	\$ 4,882.75
5-Ton Electric Split System A/C /	1	\$ 8,137.92	\$ 3,255.17	\$ 4,882.75
Faucet Aerators (lavatory) / Throughout	3	\$ 196.94	\$ 78.78	\$ 118.17
Gas-Fired Furnace / Heater Room	1	\$ 6,196.19	\$ 2,478.48	\$ 3,717.71
Gas-Fired Furnace / Heater Room	1	\$ 6,196.19	\$ 2,478.48	\$ 3,717.71
Programmable Thermostats / Throughout	3	\$ 667.63	\$ 267.05	\$ 400.58
<b>TOTALS**</b>		\$ 37,670.71	\$ 15,068.28	\$ 22,602.42

\*\*Maximum incentive amount per project is \$50,000. Measures that would qualify the project for funding through the American Recovery and Reinvestment Act (ARRA), are highlighted above with an 'A'. If any "ARRA measures" are included then the total incentive amount for all measures will be paid with ARRA funds, otherwise the total incentive amount will come from NJ Clean Energy funds.